

Alibaba.com Assessed Supplier



Assessment Report

Presented to

Langfang Ruilong Trade Co., Ltd.

廊坊市锐隆商贸有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners
Company Address	Room 2-4-1201, Jindi Building, North Jianshe Road, Langfang City, Hebei Province, China
City / Country:	Langfang, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cnruilong
Gold Supplier Company Name:	Langfang Ruilong Trade Co., Ltd.
Contact Person:	Mr. Xiaochen Liu
Phone Number:	0086-18631662618
Fax Number:	0086-316-2228488
Email:	18631662618@wo.com.cn
Website Address (URL):	http://ruilong.en.alibaba.com

Service Provided by Bureau Veritas Certification

Report No.: 4700691_T





Report Number:	4700691_T	Assessment Type:	Trade Assessment
Date of Assessment:	27/Aug./2012	Report Date:	27/Aug./2012
Assessed By:	Solo Zhou	Validity Period:	28/Aug./2012 -- 27/Aug./2013
Reviewed By:	William Chen	Online Verification:	www.bv-certification.com.cn

Important Notes:

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Section 1: Company Overview

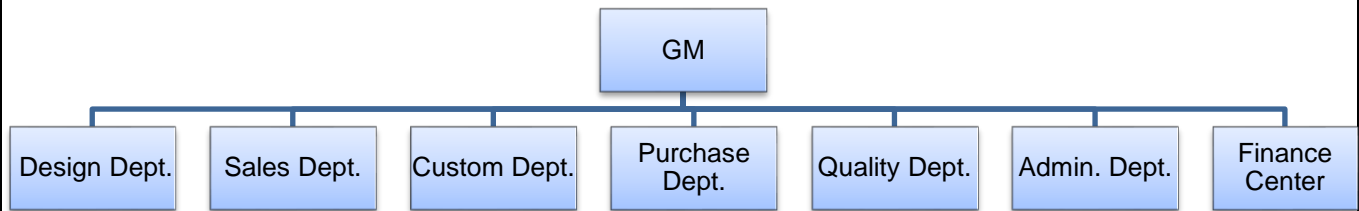
Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	131000000008956
Year Established:	8/May/2008	Validity Period:	8/May/2008 -- 5/May/2028
Registered Address:	Room 3-101, Xinhuli South Building, Guangyang District, Langfang City, Hebei Province, China		
Company Address	Room 2-4-1201, Jindi Building, North Jianshe Road, Langfang City, Hebei Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Langfang Industrial & Commercial Bureau
Registered Capital:	RMB 1,200,000.00		
Corporate Representative:	Mr. Xiaochen Liu		
Industry:	General Trade		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Combined <input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Type of Ownership:			
Products/Service:	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed Total Building Size: <u>160 m²</u> Office Size: <u>160 m²</u>			



Section 2: Human Resources

Section 2: Human Resources

2.1 Company Chart



2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Design Dept.	2	0	2
Sales Dept.	10	0	10
Custom Dept.	3	0	3
Purchase Dept.	1	0	1
Quality Dept.	2	0	2
Admin. Dept.	2	0	2
Finance Centre	2	0	2
Total Number:	23	0	23

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Xiaochen Liu	GM	University graduate	4
Design Dept.	Mr. Yi GAO	Dept. Manager	Junior college graduate	3
Sales Dept.	Mr. Yang Zhao	Dept. Manager	Junior college graduate	3
Custom Dept.	Ms. Junxiang Wang	Dept. Manager	University graduate	4
Purchase Dept.	Ms. Xiaoxiao Wang	Dept. Manager	University graduate	2
Quality Dept.	Mr. Junlin Lin	Dept. Manager	Junior college graduate	2
Admin. Dept.	Ms. Jie Chen	Dept. Manager	University graduate	3



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Finance Centre	Ms. Ping Yu	Dept. Manager	Junior college graduate	4
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Section 3: Current Export Situation

Current Export Situation

There is/are 6 foreign trading employee(s) in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	0	N/A	N/A	N/A
2-5 Years	4	N/A	N/A	N/A
Less than 2 years	2	N/A	N/A	N/A

Does the company have a valid export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Export License Registration No.:	00252435
Total Revenue (Previous Year):	USD 6,712,597.00
Total Export Revenue (Previous Year):	USD 6,622,121.00
Estimated Export Revenue (Current Year):	USD 8,000,000.00
Trade Agents Employed Overseas:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Nearest Port:	Tianjin Port
Accepted Payment Terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR
Accepted Payment Type:	<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input type="checkbox"/> West Union <input type="checkbox"/> MoneyGram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker
Average lead time from product order confirmation to production delivery (products exiting the factory):	25 days



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue(USD)	Total Revenue (%)
North America	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table	1,247,961.00	18.59
South America	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table	227,800.00	3.39
Eastern Europe	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table	918,865.00	13.69
Southeast Asia	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table	49,877.00	0.74
Africa	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table	697,786.00	10.40
Oceania	N/A	0	0
Mid East	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table	99,763.00	1.49
Eastern Asia	N/A	0	0
Western Europe	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table	3,296,678.00	49.11
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	N/A	0	0
South Asia	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table	83,391.00	1.24
Domestic Market	TV Stand, Coffee Table, Dining Table, Dining Chair, Side Table	90,476.00	1.35
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Quality Assurance

Quality Management System and Product Certification				
5.1 Quality Management System Certification				
Certification	Certified By	Certificate Number	Business Scope	Expiry Date
N/A	N/A	N/A	N/A	N/A
5.2 Product Certification				
Certification	Certified By	Certificate Number	Product Name & Model No.	Expiry Date
N/A	N/A	N/A	N/A	N/A
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		
5.3.4	Does the company keep its supplier assessment report?	<input type="checkbox"/> Yes, assessment reports are available for the previous 3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No		
5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No		
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary		
5.4 After Sales Service				



Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



Section 6: R & D Capacity

R&D Capacity				
6.1 Current Situation				
There is/are <u>3</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	1		11-20 Years	0
Junior College	2		6-10 Years	0
Technical School	0		2-5 Years	2
High School	0		Less Than 2 Years	1
List of successful project(s) (Example: patented products):				
		N/A		
Does the company have its own brand?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please specify:		N/A		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:		N/A		
Do R & D employees use any specific software for designing new products?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please list the main software used:		Auto CAD, Photoshop		
Please list all certifications and/or qualifications of the R & D department:		N/A		



Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to achieve its annual revenue to USD 20,000,000.	3 years
2	The organization is going to double its size.	3 years



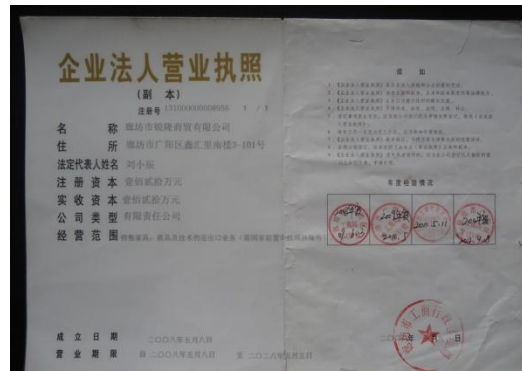
Section 8: Certification & Photos

Certification

Certification & Photos -- Business License (Original)



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Tax Registration Certificate



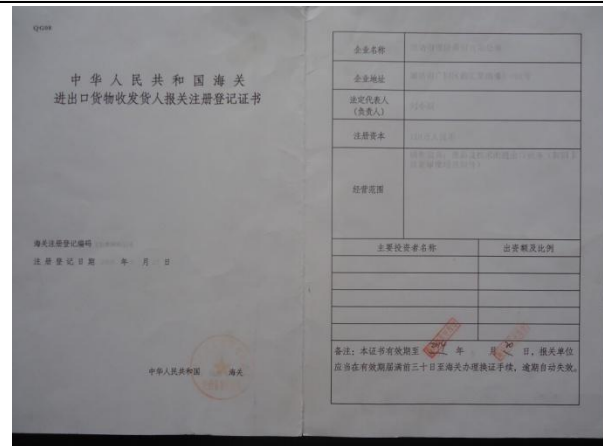
Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Organization Code Certificate



Certification & Photos -- Custom Clearance Registration Form





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Certification & Photos -- Import and Export
Enterprise Registration

[illegible]

N/A

N/A

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Section 9: Company and Product Samples

Company and Product Samples	
Company Gate	Office
	
Workshop	Workshop
N/A	N/A
Product Sample	Product Sample
	
Product Sample	Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



-- End of Report --